# BCi

# Realpool Global – Mexico Fund

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DECEMBER 2017

British Columbia Investment Management Corporation

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#### British Columbia Investment Management Corporation Realpool Global - Mexico Fund

#### MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

British Columbia Investment Management Corporation (BCI) manages the Realpool Global - Mexico Fund on behalf of governing fiduciaries such as pension fund trustees and other public sector clients.

The 2017 financial statements of the Fund have been prepared by management of BCI and approved by the Chief Investment Officer/Chief Executive Officer. The financial statements have been prepared in accordance with International Financial Reporting Standards. The significant accounting policies used in the preparation of these statements are disclosed in notes 2 and 3 to the financial statements. The statements include certain amounts that are based on management's judgment and best estimates.

BCI's Board has established an Audit Committee. The Committee's mandate includes making recommendations on the appointment of the external auditor for the Fund, reviewing the external audit plan; reviewing BCI's Service Organization Controls Report for the Investment System of British Columbia Investment Management Corporation, and reviewing the annual audited financial statements of the Realpool Global - Mexico Fund. The Committee reviews the recommendations of the internal auditors with respect to internal controls and the responses of management to those recommendations, and also meets with management and the internal auditors to review annual audit plans.

BCI maintains systems of internal control and supporting processes to provide reasonable assurance that assets are safeguarded; that transactions are appropriately authorized and recorded; and that there are no material misstatements in the financial statements. BCI's internal control framework includes: a strong corporate governance structure; a code of conduct that includes conflict of interest guidelines; an organizational structure that provides for appropriate segregation of duties and accountability for performance; an enterprise-wide risk management framework that identifies, monitors and reports on key risks; and Board-approved Pooled Investment Portfolio Policies and client-approved investment mandates. BCI's systems of internal control are supported by external auditors who review and evaluate internal controls and report directly to the Audit Committee.

The Fund's external auditors, Ernst & Young LLP ('EY'), have full and unrestricted access to the Audit Committee and BCI management. EY discusses with management and the Committee the results of their audit of the Fund's financial statements and related findings with respect to such audit. The Fund's financial statements are audited by EY in accordance with Canadian generally accepted auditing standards. EY has performed such tests and other procedures as they considered necessary to express an opinion on the Fund's financial statements.

[S] Gordon J. Fyfe Gordon J. Fyfe Chief Executive Officer/Chief Investment Officer [S] Lawrence E. Davis Lawrence E. Davis Senior Vice President, Finance

Victoria, British Columbia July 5, 2018

#### Independent auditors' report

To the Unitholders of **Realpool Global - Mexico Fund** 

We have audited the accompanying financial statements of **Realpool Global - Mexico Fund**, which comprise the statement of financial position as at December 31, 2017, and the statements of comprehensive income (loss), changes in net assets attributable to holders of redeemable units and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of **Realpool Global - Mexico Fund** as at December 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Crnst + young LLP

Chartered Professional Accountants

Vancouver, Canada July 5, 2018



#### BRITISH COLUMBIA INVESTMENT MANAGEMENT CORPORATION REALPOOL GLOBAL - MEXICO FUND

### **Statement of Financial Position** (all amounts in thousands *except number of units*)

December 31, December 31, 2017 2016 Note Assets \$ \$ 427 Interest receivable -Investments at fair value through profit 4, 5, 8 or loss 244,354 344,834 244,354 345,261 Liabilities Management fees payable 5 1,708 BCI cost recoveries payable 5 174 \_ 5 23 Accounts payable 23 1,887 Net assets attributable to holders of redeemable units Ś 242,467 Ś 345,238 Number of redeemable units outstanding 6 85.204 111.422 Net assets attributable to holders of redeemable units per unit \$ 2,846 \$ 3,098 Commitments and Contingencies 12

Statement of Comprehensive Income/(Loss) (all amounts in thousands)				—
	Note	Year Ended ecember 31, 2017	Period from August 26, to December 31 2016	:o 1,
Revenue: Investment income Interest income Foreign exchange gain		\$ 63,815 517 323 64,655	\$ 1 	1 - - 1
Change in fair value of investments: Net realized gain Net change in unrealized appreciation (depreciation)	8 5,7	 5,659 (93,723) (88,064)	23 	7
Expenses: BCI cost recoveries Management fees Administrative and professional fees Pursuit costs	5, 11 5	 367 1,708 161 17 2,253	45 23 68	- 5 3
Increase (decrease) in net assets attributable to holders of redeemable units from operations excluding distributions		 (25,662)	88,233	3
Distributions to holders of redeemable units		 (65,301)		_
Increase (decrease) in net assets attributable to holders of redeemable units		\$ (90,963)	\$ <b>88,23</b>	3

[S] Gordon J. Fyfe

Gordon J. Fyfe Chief Executive Officer Chief Investment Officer

See accompanying notes to the financial statements.

#### BRITISH COLUMBIA INVESTMENT MANAGEMENT CORPORATION REALPOOL GLOBAL - MEXICO FUND

Statement of Changes in Net Assets Attribut (all amounts in thousands)	table to	Holders of Re	edeemabl	e Units			
		Year Ended cember 31, 2017	Period from August 26, to December 31, 2016				
Balance, beginning of period	\$	345,238	\$	-			
Increase (decrease) in net assets attributable to holders of redeemable units		(90,963)		88,233			
Redeemable unit transactions: Proceeds from units issued Reinvestment of distributions Amounts paid for units redeemed		13,791 65,301 (90,900)		257,005 - -			
Net increase (decrease) from redeemable unit transactions		(11,808)		257,005			
Balance, end of period	\$	242,467	\$	345,238			

Statement of Cash Flows				
(all amounts in thousands)	-			
			-	eriod from
		ear Ended		igust 26, to
	Dec	ember 31,	De	cember 31,
		2017		2016
Operating activities:				
Increase (decrease) in net assets attributable				
to holders of redeemable units	\$	(90,963)	\$	88,233
Adjustments for:				
Interest income		(63,815)		(1)
Net realized gain from investments		(5 <i>,</i> 659)		(23)
Net change in unrealized (appreciation)				
depreciation from investments		93,723		(88,277)
Non cash distributions		65,301		-
Proceeds from sale of investments		326,116		23
Amounts paid for purchase of investments		(313,700)		(256,557)
Management fees payable		1,708		-
BCI cost recoveries payable		174		-
Accounts payable		(18)		23
Interest received		64,242		(426)
		77,109		(257,005)
Financia - Atolicia				
Financing activities:		12 701		
Proceeds from issue of redeemable units		13,791		257,005
Payments on redemption of redeemable units		(90,900)		-
		(77,109)		257,005
Net increase (decrease) in cash		-		-
Cash, beginning and end of period	\$		\$	

See accompanying notes to the financial statements.

#### BRITISH COLUMBIA INVESTMENT MANAGEMENT CORPORATION REALPOOL GLOBAL - MEXICO FUND

Schedule of Investments					
(all amounts in thousands)					
		December	r 31, 2017	December	r 31, 2016
	Note	Fair Value	Cost	Fair Value	Cost
Real Estate Investments:	5,8				
Direct private debt	,	-	-	28,649	22,953
Direct private equity		206,812	207,652	284,734	200,796
Unlisted real estate investee funds	_	34,575	39,178	31,441	32,799
	-	241,387	246,830	344,824	256,548
Money Market Investments:					
Units in BCI pooled investment					
portfolios					
Fund ST2		2,960	2,964	10	10
Fund ST3		7	7		
		2,967	2,971	10	10
Total Investments		\$ 244,354	\$ 249,801	\$ 344,834	\$ 256,558

See accompanying notes to the financial statements.

#### **1. THE PORTFOLIO**

British Columbia Investment Management Corporation ("BCI") was established under the *Public Sector Pension Plans Act* as a trust company authorized to carry on trust business and investment management services. The address of the BCI's registered office is at 750 Pandora Avenue, Victoria, British Columbia, Canada. These financial statements have been prepared by BCI and are the responsibility of BCI management.

Under the *Public Sector Pension Plans Act* and the *Pooled Investment Portfolios Regulation*, B.C. Reg. 447/99, BCI may establish and operate pooled investment portfolios ".... in which money from trust funds, special funds or other funds, other public money and the money of government bodies and designated institutions may be combined in common for the purpose of investment by means of investment units of participation in a pooled investment portfolio." In addition, pooled investment portfolios previously established under the *Financial Administration Act* and the *Pooled Investment Portfolios Regulation* ("Regulations"), B.C. Reg. 84/86, were continued under the *Pooled Investment Portfolios Regulation*, B.C. Reg. 447/99, to be held in trust by BCI and invested by the Chief Investment Officer (CIO) of BCI.

The Realpool Global Mexico Fund (the "Fund") was established on August 26, 2016 and the Fund acquired its investments on December 31, 2016 (note 5).

#### 2. BASIS OF PRESENTATION

(a) Statement of compliance

These financial statements have been prepared in compliance with International Financial Reporting Standards ("IFRS"). The financial statements were authorized for issue by the Chief Executive Officer / Chief Investment Officer on July 5, 2018.

#### (b) Accounting for real estate investments

The Fund qualifies as an investment entity as it meets the following definition of an investment entity outlined in IFRS 10, Consolidated Financial Statements ("IFRS 10"):

- Obtains funds from one or more investors for the purpose of providing those investor(s) with investment management services.
- Commits to its investor(s) that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both.
- Measures and evaluates the performance of substantially all of its investments on a fair value basis.

No significant judgments or assumptions were made in determining that the Fund meets the definition of an investment entity as defined in IFRS 10.

(c) Basis of measurement

These financial statements have been prepared on a historical cost basis except for investments held at fair value through profit or loss which are measured at fair value.

(d) Functional and presentation currency

These financial statements are presented in Canadian dollars which is the Fund's functional currency.

#### 2. BASIS OF PRESENTATION (continued)

#### (e) Use of estimates and judgment

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenue and expenses. In determining the fair value of some of its investments, management reviews and assesses external managers' estimates and assumptions regarding investment industry performance and prospects, as well as general business and economic conditions that prevail or are expected to prevail. By nature, these asset valuations are subjective and do not necessarily result in precise determinations. Financial results as determined by actual events could differ from those estimates and assumptions, and the difference could be material.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized in the period in which the estimates are revised and in any future period affected. Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next fiscal year is included in note 8 and relates to the determination of fair value of investments with significant unobservable inputs.

#### **3. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

- (a) Financial instruments
  - (*i*) Recognition and measurement

Financial instruments are required to be classified into one of the following categories: held-for-trading, fair value through profit or loss ("FVTPL"), available-for-sale, loans and receivables, assets held-to-maturity, and other financial liabilities. All financial instruments are measured at fair value on initial recognition. Measurement in subsequent periods depends on the classification of the financial instrument. Transaction costs are included in the initial carrying amount of financial instruments except for financial instruments classified as held-for-trading or fair value through profit or loss in which case transaction costs are expensed as incurred.

Financial assets and financial liabilities held for trading or at fair value through profit or loss are recognized initially on the trade date, which is the date on which the Fund becomes a party to the contractual provisions of the instrument. Other financial assets and financial liabilities are recognized on the date on which they are originated. The Fund derecognizes a financial liability when its contractual obligations are discharged, cancelled or expire.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position only when the Fund has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

The Fund has not classified any financial instruments as available-for-sale, assets held-to-maturity, or held for trading.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (a) Financial instruments (continued)

#### (ii) Held-for-trading and fair value through profit or loss

Financial instruments classified as held-for-trading or FVTPL are subsequently measured at fair value at each reporting period with changes in fair value recognized in the Statement of Comprehensive Income in the period in which they occur. The Fund's investments are designated as FVTPL.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of financial assets and liabilities traded in active markets (such as publicly traded derivatives and marketable securities) is based on quoted market prices at the close of trading on the reporting date. The Fund's policy is to recognize transfers into and out of the fair value hierarchy levels as of the date of the event or change in circumstances giving rise to the transfer.

The fair value of financial assets and liabilities that are not traded in an active market is determined using valuation techniques. Valuation techniques also include the use of comparable recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and others commonly used by market participants and which make the maximum use of observable inputs. Should the value of the financial asset or liability, in the opinion of BCI, be inaccurate, unreliable or not readily available, the fair value is estimated on the basis of the most recently reported information of a similar financial asset or liability.

#### (*iii*) Other financial liabilities

Other financial liabilities are initially measured at fair value, net of transaction costs, and are subsequently measured at amortized cost using the effective interest method. The Fund's other financial liabilities are comprised of accounts payable, external management fees payable and BCI cost recoveries payable.

#### (iv) Cash

Cash comprised of cash balances and bank deposits with maturities of three months or less.

#### (b) Redeemable units

The Fund classifies financial instruments issued as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments. In accordance with the Regulations, the Fund is required to distribute to holders of the Fund's redeemable units, the taxable income and taxable capital gains of the Fund at least annually. Accordingly, such units are classified as financial liabilities at FVTPL and measured at the redemption amount. Distributions to holders of redeemable units are recognized in comprehensive income when they are authorized and no longer at the discretion of BCI.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Issue and redemption of units

Participation in the Fund is expressed in units. The initial value of a unit of the Fund on inception was \$1 million. For each subsequent unit issuance and redemption, the unit value is determined by dividing the fair value of the net assets of the portfolio by the total number of units outstanding. Where the Fund invests in another BCI Fund, the unit issuances and redemptions are transacted on the same basis as client transactions. All unit transactions are recorded on a trade date basis.

#### (d) Foreign exchange

These financial statements are denominated in Canadian dollars. Foreign denominated investments and other foreign denominated assets and liabilities are translated into Canadian dollars using the exchange rates prevailing on each valuation date. Purchases and sales of investments, as well as income and expense transactions denominated in foreign currencies, are translated using exchange rates prevailing on the date of the transaction. Foreign currency gains and losses are recognized in the Statement of Comprehensive Income.

#### (e) Income recognition

Interest income is recognized on an accrual basis using the effective interest method. Investment income and portfolio transactions are recorded on the trade date. Realized gains and losses arising from the sale of investments are determined on the average cost basis of the respective investments. The year-over-year change in the difference between the fair value and the cost of the investments held at year end is recognized as a net change in unrealized appreciation. Commissions and other identifiable transaction costs that are directly attributable to the acquisition or disposal of an investment are expensed as incurred. Pursuit costs are charged to net expenses of the Fund in the period incurred.

#### (f) Income distribution

The Fund distributes taxable income and net taxable capital gains to the Unitholder at each year-end. Where the Pool is in a cumulative net loss position at the end of a year, such net losses are carried forward to be applied against future Pool net income.

#### (g) Income taxes

The Fund qualifies as an inter-vivos trust under the subsection 108(1) of the *Income Tax Act (Canada)*. In accordance with the Regulations, all of the Fund's net income for tax purposes and net capital gains realized in any period are required to be distributed to unitholders such that no income tax is payable by the Fund. As a result, the Fund does not record Canadian income taxes. The Fund may incur foreign taxes relating to its investing activity.

#### (h) Standards issued but not yet effective

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended December 31, 2017, and have not been applied in preparing these financial statements. None of these will have a significant effect on the financial statements of the Fund, with the possible exception of IFRS 9, *Financial Instruments*.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (h) Standards issued but not yet effective (continued)

IFRS 9 deals with recognition, de-recognition, classification and measurement, impairment and hedge accounting of financial instruments and its requirements represent a significant change from the existing requirements in IAS 39, *Financial Instruments: Recognition and Measurement*, in respect of financial assets. The standard contains two primary measurement categories for financial assets: amortized cost and fair value. A financial asset would be measured at amortized cost if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, and the asset's contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. All other financial assets would be measured at fair value. The standard eliminates the existing IAS 39 categories of held-to-maturity, available-for-sale and loans and receivables.

The effective date of this standard is January 1, 2018, but early adoption is permitted. Management is currently in the process of evaluating the potential effect of this standard. The standard is not expected to have a significant impact on the financial statements since the Fund's financial assets are currently measured at fair value or amortized cost.

#### 4. INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

The Fund manages the following types of investments and determines fair value as follows:

(a) Real estate investments

The real estate investments consist of direct private equity and unlisted investee funds that hold real estate properties. The direct private debt investment held at December 31, 2016 related to shareholder loans to one of the investee funds. The fair value of the direct private equity and unlisted investee funds is determined by the sum of the fair value of the net assets of the entities. The direct private debt investments are valued at fair value less any provision for impairment.

(b) Money market investments

The Fund holds units in BCI money market funds. The units of the money market funds are valued based on the sum of the fair value of the net assets of the fund.

#### **5. RELATED PARTY TRANSACTIONS**

The Fund's related parties include BCI, the Province of British Columbia and related entities, investments where the Fund has a controlling interest or significant influence, and other related entities for which the Fund provides investment management services. The Fund had the following transactions with related parties during the year:

• The Fund incurred cost recoveries from BCI, including indirect costs initially paid by BCI. These costs were recovered from the Fund through cost recoveries charged by BCI. BCI cost recoveries and the corresponding payable are disclosed in the Fund's Statement of Comprehensive Income and Statement of Financial Position.

• During 2017, the Fund paid \$1,708 (2016 - \$nil) in management fees to Quadreal Property Group LP, a company under common control. As at December 31, 2017, the Fund has \$1,337 (2016 - \$nil) payable to the Realpool Global Fund, another pooled investment portfolio established and managed by BCI and proportionately owned by the same investors as those invested in this Fund, and \$371 (2016 - \$nil) payable to Quadreal Property Group LP.

• On December 31, 2016, the beneficial and legal ownership of certain Mexican real estate investments held by the Realpool Global Fund were legally designated as held by BCI and allocated to this Fund. The Realpool Global Fund recorded a disposal of the Mexican investments at their cost of \$231 million and a redemption of 161.8 units for the same amount. This Fund recorded an acquisition of the Mexican investments at the cost of \$231 million and an issuance of 100.1 units at the same amount. The fair value of the investments on December 31, 2016 was \$319 million and the transaction resulted in a gain of \$88 million which is recognized in the Net change in unrealized appreciation (depreciation). This transaction is recorded at the exchange amount and the impact to net assets attributable to holders of redeemable units is summarized below:

	20	16
	Tatal	Total
	Total (in 000s)	(in number of units)
Subscriptions	231,179	100.107

#### **6. REDEEMABLE UNITS**

The Fund is authorized to issue an unlimited number of redeemable units. Redeemable units issued and outstanding represent the capital of the Fund. The Fund is not subject to any internally or externally imposed restrictions on its capital. BCI manages the capital of the Fund in accordance with the Fund's investment objectives, including managing the redeemable units to ensure a stable base to maximize returns to all investors, and managing liquidity in order to meet redemptions. Clients may increase or decrease their participation in the Fund by purchasing or redeeming units on an opening date, which occurs the first business day of the calendar year. The CIO may, without notice, establish a purchase and/or redemption limit for a particular opening date. Unit issuances and redemptions occurring on dates other than the opening date are allocated on a proportional basis.

The following is a summary of the changes in redeemable units outstanding during the year:

	2017	2016
	(in number of units)	(in number of units)
Outstanding, beginning of period	111.422	-
Issued (note 5)	4.539	111.422
Issued on reinvestment of distributions	23.535	-
Consolidation of units	(23.535)	-
Redeemed	(30.757)	
Outstanding, end of period	85.204	111.422

#### 7. FINANCIAL RISK MANAGEMENT

#### (a) Risk management framework

The Fund is a portfolio within the global real estate program. The investment objective of portfolios in the global real estate program is to provide clients with exposure to a portfolio of global real estate and real estate-related investments. The Fund's holdings are highly diversified by property type, investment size, and investment risk. The Fund primarily concentrates on high quality income producing office, industrial, residential, retail, and mixed-use properties located in Mexico. The global real estate program's investment strategy is to be well diversified and to hold quality properties that will perform well across multiple economic cycles. Real estate investments are only made when there is a reasonable expectation that return objectives can be achieved over the longer term.

The Fund may hold the following assets:

- Real estate properties;
- Real estate-related securities, including trust units, partnership interests, shares, debt instruments, and units in externally managed pooled investment portfolios;
- Derivative instruments for the purposes of synthetic indexing, risk control, lowering transactions costs, and/or liquidity management;
- Foreign exchange contracts for currency conversions and/or currency hedging; and
- Units in the Canadian Money Market Fund (ST1), Canadian Money Market Fund (ST2), US Dollar Money Market Fund (ST3), government debt securities with a maximum term to maturity of 1 year, and other BCI short-term fixed income pooled funds, for cash management.

#### 7. FINANCIAL RISK MANAGEMENT (continued)

#### (a) Risk management framework (continued)

The following restrictions apply to the Fund's investing activities:

- Debt financing may be used in a prudent manner. No debt will be assumed or created if, as a result, the debt to market value ratio of the Fund would exceed 55 percent;
- The Fund may not sell a security, other than a derivative instrument, which it does not own (i.e. a short sale), borrow securities, or purchase securities using a margin account; and
- Real estate investments must be eligible investments for pension plans under the Pension Benefits Standards Act, (B.C.).

BCI, as trustee of the Fund, has the power to vary the investments and assets of the Fund and reinvest proceeds realized from the investments of the Fund all within the bounds of the investment policies, rules and restrictions established for and governing the Fund.

The Fund's activities expose it to a variety of financial risks, discussed below.

#### (b) Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Fund, resulting in a financial loss to the Fund. It arises principally from debt securities held, and also from derivative financial assets, cash and cash equivalents, and other receivables due to the Fund. Due to the nature of the direct private debt, it is not subject to rating by a rating agency. The carrying value of these financial instruments as recorded in the Statement of Financial Position reflects the Fund's maximum exposure to credit risk.

The Fund's activities may also give rise to settlement risk. Settlement risk is the risk of loss due to failure of an entity to honor its obligations to deliver cash, securities, or other assets as contractually agreed. The risk of settlement is considered minimal since the Fund's private corporations, limited partnerships and pooled investment portfolios hold real estate and typically have a diversified tenant base. External managers conduct financial reviews to assess potential tenants' ability to meet future lease obligations.

#### (c) Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or other assets as contractually agreed. BCI's approach to managing liquidity risk is to ensure, as far as possible, that the Fund has sufficient liquidity to meet its liabilities when due.

The Fund is exposed to the liquidity risk associated with the requirement to redeem units. Redeemable units of the Fund may only be acquired by eligible clients or client groups in accordance with the Fund's purchasing limits that may be established by the Chief Investment Officer (CIO). In order to protect the interest of all clients, the CIO may also establish redemption limits for the Fund. The purchase and redemption limits may vary depending on market circumstances, client demand, and the liquidity of the underlying investments.

The Fund's financial assets include unlisted equity and debt investments, which are generally illiquid. In addition, the Fund holds investments in private real estate investee funds. As a result, the Fund may not be able to liquidate some of its investments in these instruments in time to meet obligations when they become due. However, the CIO may obtain funding from the unitholders of the Fund through additional unit issuances to meet the Fund's ongoing liquidity requirements.

The Fund's remaining liabilities are due within three months of the year-end of the Fund.

#### 7. FINANCIAL RISK MANAGEMENT (continued)

#### (d) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will affect the Fund's income or the fair value of its holdings of financial instruments.

#### (i) Interest rate risk

Interest rate risk is the risk that the market value or cash flows of interest-bearing investments will fluctuate due to changes in market interest rates. As at December 31, 2017, the Fund had loaned \$nil to one of the investee funds (2016 - \$28,649). This shareholder loan was repaid on November 30, 2017.

Most of the Fund's financial assets and liabilities are non-interest bearing or have a short term to maturity and changes in value for the private debt due to interest rate fluctuations would result in equal and offsetting changes in the value of a related equity investment. Accordingly, the Fund is not subject to significant amounts of risk due to fluctuations in the prevailing market interest rates.

#### (ii) Currency risk

Currency risk is the risk that the value of financial instruments denominated in currencies other than the functional currency of the Fund will fluctuate due to changes in foreign exchange rates.

The Fund may use foreign currency contracts to hedge some foreign currency exposure on investment-related receivables and liabilities and engage in the buying and selling of currencies through the spot market, forward contracts, futures contracts, and/or options in order to achieve the desired currency exposure.

The Fund holds net financial assets denominated in U.S. currency totalling \$241,394 (2016 - \$344,824) Cdn which represents 99.6% (2016 - 99.9%) of the net asset value of the Fund. At the reporting dates, if the Canadian dollar had strengthened/weakened by 1.0% in relation to all other currencies, holding all other variables constant, net assets would have decreased/increased by \$2,414 (2016 - \$3,448) representing 1.0% (2016 - 1.0%) of the Fund's net assets.

#### (iii) Other price risk

Other price risk is the risk that the fair value of the financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual investment or its issuer or factors affecting all instruments traded in the market.

All financial instruments are subject to other price risk and a potential loss of capital. The maximum risk is determined by the market value of the financial instruments. The Fund may not sell short, borrow securities, or purchase securities on margin, which limits the potential loss of capital. There are established investment criteria for the Fund related to diversification of investment mandates for external managers to avoid undue market risk.

Other market price risk arises from the Fund's investments in direct private equity, direct private debt, and unlisted real estate investee funds, whose valuation is based on the valuation of underlying entities. The Fund invests in such financial assets in order to take advantage of their long-term growth. All investments present a risk of loss of capital. BCI management moderates this risk through careful selection of the private equity entities and investee funds within specified limits. All of the investee funds and their underlying investments are subject to the risks inherent in their industries. Moreover, established markets do not exist for these holdings, and they are therefore considered illiquid.

#### 7. FINANCIAL RISK MANAGEMENT (continued)

#### (iii) Other price risk (continued)

The Fund makes commitments to a diversified portfolio of private equity, private debt and unlisted private equity investee funds, managed by managers with a strong track record. The Fund diversifies its portfolio of investee funds across managers, underlying industries, countries and investment stages.

BCI management follows a rigorous investment due diligence process prior to making any investment decisions. BCI management considers both qualitative and quantitative criteria in the areas of financial performance, business strategy, tax and legal compliance, such as financial information obtained through the underlying manager of the investee funds through on-site visits, interviews and questionnaires together with information gathered from external sources. Prior to entering into an investment agreement, gathered information is confirmed through reference checks or through BCI's standing data and experience.

#### Country/Region Risk

The Fund's foreign investments may be subject to potential volatility due to political, social, and financial instability within its local region. At the reporting dates, the private equity, private debt and unlisted real estate investee funds were invested in Mexico.

The fair value of the investments fluctuate in response to specific investee developments, rather than from changes in the general level of the market prices. Because of these factors, sensitivity analysis that would measure the impact from changes in the general level of market prices has not been provided as BCI does not believe this information would be meaningful.

As at December 31, 2017, had the fair value of the investments increased or decreased by 10%, with all other variables held constant, net assets attributable to holders of redeemable units would have increased or decreased, respectively by approximately \$24,139 (2016 - \$34,482). Actual trading results may differ from above sensitivity analysis and the difference could be material.

#### 8. FAIR VALUE MEASUREMENT

#### (a) Fair value hierarchy

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Fund determines fair values using other valuation techniques.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

The Fund measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

- Level 1: Quoted market prices (unadjusted) in active markets for financial assets and liabilities.
- Level 2: Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3: Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The tables below shows investments measured at fair value at the reporting date by the level in the fair value hierarchy into which the fair value measurement is categorized. All fair value measurements are recurring.

			December	31,	, 2017		December 31, 2016						
Type of investment [in 000s]	Quoted prices i active market [Level 2	S	Significant observable inputs [Level 2]		Significant unobservable nputs [Level 3]	Total	uoted prices in active markets [Level 1]		Significant observable inputs [Level 2]	i	Significant unobservable nputs [Level 3]		Total
Direct private debt Direct private equity	\$	- \$ -	-	\$	- 206,812	\$ - 206,812	\$ -	\$	-	\$	28,649 284,734	\$	28,649 284,734
Unlisted real estate investee funds Money market investments		-	۔ 2,967		34,575	34,575 2,967	-		- 10		31,441		31,441 10
Total investments	\$	- \$	2,967	\$	241,387	\$ 244,354	\$ -	\$	10	\$	344,824	\$	344,834

During 2017 and 2016, there were no transfers between Levels 1, 2 or 3.

The carrying amount of the Fund's net assets attributable to holders of redeemable units also approximates fair value as it is measured at the redemption amount and is classified as Level 3 in the fair value hierarchy.

#### 8. FAIR VALUE MEASUREMENT (continued)

#### (a) Fair value hierarchy (continued)

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in the Level 3 of the fair value hierarchy.

	2017									2016						
					Ur	listed real							Ur	nlisted real		
Type of investment	Dire	ect private	Di	rect private	estat	e investee			Dir	ect private	Dii	ect private	estat	te investee		
[in 000s]		debt		equity		funds		Total		debt		equity		funds		Total
Balance, beginning of period	\$	28,649	\$	284,734	\$	31,441	\$	344,824		-		-		-		-
Total gains recognized in profit or loss		3,903		-		-		3,903		-		-		-		-
Purchases		-		6,855		6,379		13,234	\$	22,952	\$	200,796	\$	32,799	\$	256,547
Sales		(26,855)		-		-		(26,855)		-		-		-		-
Total unrealized gains for the period included																
in profit or loss		(5 <i>,</i> 697)		(84,777)		(3,245)		(93,719)		5,697		83,938		(1,358)		88,277
Closing balance, end of period	\$	-	\$	206,812	\$	34,575	\$	241,387	\$	28,649	\$	284,734	\$	31,441	\$	344,824

#### (b) Valuation models

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

The Fund uses widely recognized valuation methods for determining the fair value of common and more simple financial instruments such as money market instruments that use only observable market data which requires little management judgment and estimation. Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which observable market prices exists and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other factors used in estimating discount rates.

Observable prices and model inputs are usually available in the market for equity securities. The availability of observable market prices and model inputs reduces the need for management judgment and estimation and reduces the uncertainty associated with the determination of fair values. The availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

For more complex instruments, such as private equity and debt, the Fund uses proprietary valuation models, which are usually developed from recognized valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Valuation models that employ significant unobservable inputs require a higher degree of management judgment and estimation in the determination of fair value. Management judgment and estimation are usually required for the selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued, determination of the probability of counterparty default and prepayments and selection of appropriate discount rates.

Fair value estimates obtained from models are adjusted for any other factors, such as liquidity risk or model uncertainties; to the extent that the Fund believes that a third party market participant would take them into account in pricing a transaction. Fair values reflect the credit risk of the instrument and include adjustments to take into account the credit risk of the Fund and the counterparties where appropriate.

#### 8. FAIR VALUE MEASUREMENT (continued)

#### (c) Valuation framework

The Fund has an established framework with respect to the measurement of fair values. Where possible, for direct private equity and debt investments held by the Fund, external independent valuation specialists are engaged annually to assist in the determination of fair value. In those circumstances where the Fund is reliant on a third party manager for the determination of fair value, BCI reviews the appropriateness of such valuations using audited financial statements of the underlying investments, where available, and other information from the underlying third party manager or other sources. BCI will make adjustments to these valuations when deemed appropriate.

In addition, BCI applies the following specific controls in relation to the determination of fair values:

- verification of observable pricing inputs;
- analysis and investigation of significant valuation movements; and
- review of unobservable inputs and valuation adjustments.

When third party information, such as broker quotes or pricing services, is used to measure fair value, BCI management assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations are appropriate. This includes:

- verifying that the broker or pricing service is approved by the Fund for use in pricing the relevant type of financial instrument;
- understanding how the fair value has been arrived at and the extent to which it represents actual market transactions;
- when prices for similar instruments are used to measure fair value, how these prices have been adjusted to reflect the characteristics of the instrument subject to measurement; and
- if a number of quotes for the same financial instrument have been obtained, then how fair value has been determined using those quotes.

#### 8. FAIR VALUE MEASUREMENT (continued)

#### (d) Significant unobservable inputs used in measuring fair value

The tables below illustrates information about significant unobservable inputs used at year-end in measuring the fair value of direct private debt investments, private equity investments, and unlisted real estate investee funds categorized as Level 3 in the fair value hierarchy as at December 31:

	December 31, 2017												
	Fair Value	Valuation	Unobservable										
Investment	(in 000s)	Sources	Input	Amount/Range	Sensitivity to Change in Significant Unobservable Input								
					The estimated fair value would increase (decrease) if the fair value of the								
Direct private		Adjusted Net	Net Asset		direct private equity as provided by the third party managers were higher								
equity	\$206,812	Asset Value	Value	\$206,812	(lower).								
Unlisted real					The estimated fair value would increase (decrease) if the fair value of the								
estate investee		Unadjusted Net	Net Asset		unlisted real estate investee funds as provided by the third party managers								
funds	\$34,575	Asset Value	Value	\$34,575	were higher (lower).								

	December 31, 2016												
	Fair Value	Valuation	Unobservable										
Investment	(in 000s)	Sources	Input	Amount/Range	Sensitivity to Change in Significant Unobservable Input								
Direct private debt	\$28,649	Market Approach	ev/ebitda	\$28,649	The estimated fair value would increase (decrease) if the EV/EBITDA multiples were higher (lower).								
Direct private equity	\$284,734	Unadjusted Net Asset Value	Net Asset Value	\$284,734	The estimated fair value would increase (decrease) if the fair value of the direct private equity as provided by the third party managers were higher (lower).								
Unlisted real estate investee funds	\$31,441	Unadjusted Net Asset Value	Net Asset Value	\$31,441	The estimated fair value would increase (decrease) if the fair value of the unlisted real estate investee funds as provided by the third party managers were higher (lower).								

#### 8. FAIR VALUE MEASUREMENT (continued)

(d) Significant unobservable inputs used in measuring fair value (continued)

Significant unobservable inputs are developed as follows:

(i) Enterprise Value ("EV") and EBITDA multiples:

EV represents amounts that market participants would use when pricing the investments. EV may be based on arms length financing rounds, or other limited market events. EBITDA multiples are selected from comparable public companies based on geographic location, industry, size, target markets, and other factors that management considers to be reasonable. The traded multiples for the companies are determined by dividing the enterprise value of the company by its EBITDA and further discounted for considerations such as the lack of marketability and other differences between the comparable peer group and specific company.

(ii) Net Asset Value:

Represents the net asset value of the real estate investments. BCI management values these investments primarily based on the latest available financial information. Furthermore, such real estate investee funds are subject to redemption restrictions and accordingly the Fund is unable to dispose of the investee until the maturity or wind up and liquidation of the respective investee. In such cases, it is the Fund's policy to categorize the investee as Level 3 within the fair value hierarchy.

(e) Effects of unobservable inputs on fair value measurement

The fair value of the private debt and equity and unlisted real estate investee funds fluctuates in response to changes in specific assumptions for that particular investee as determined by the external manager. Although the Fund believes its estimates of fair value in Level 3 are appropriate, the use of different methodologies or assumptions could lead to different measurements of fair value and net assets attributable to holders of redeemable units. The following table shows how the net assets attributable to holders of redeemable units would change if the valuation of the direct private equity, direct private debt, and unlisted real estate investee funds were calculated by adjusting the respective net assets and debt by 10%.

	De	cember 31, <b>2017</b>	De	cember 31, 2016				
		(in 000s)	(in 000s)					
Favorable	\$	24,139	\$	34,482				
Unfavorable	\$	(24,139)	\$	(34,482)				

#### (f) Other financial instruments

The carrying value of interest receivable, management fees payable, BCI cost recoveries payable and accounts payable approximates their fair value given their short-term nature. These financial instruments are classified as Level 2 in the fair value hierarchy because while prices are available, there is no active market for these instruments.

#### 9. INVOLVEMENT WITH STRUCTURED ENTITIES

The Fund's money market investments are held primarily through pooled fund portfolios which are considered structured entities. Structured entities are entities that have been designed so that voting or other similar rights are not the dominant factor in determining who controls the entity. These structured entities have been set up by BCI to manage tax and other risks that may arise in the course of administering the underlying investments. The carrying amount of the investments in these entities is approximately \$2,967 (2016 - \$10), and is shown under Money Market Investments in the Schedule of Investments. The total net assets of these entities at December 31, 2017 was \$5,482,111 (2016 - \$3,028,308). The carrying amount of the investments represent the Fund's maximum exposure to loss.

#### **10. INVOLVEMENT WITH SUBSIDIARIES AND ASSOCIATES**

The Fund holds the following investments in which it has a controlling position or a position where it could otherwise exert significant influence on the operations of the investee. The tables below set out interests held by the Fund in these unconsolidated subsidiaries and associates:

	December 31, 2017												
Entity	Nature and purpose of entity	Interest held	Relationship	Principal place of business	Country of incorporation / registration	Ownership interest %	Voting rights %						
Operadora de Centros Comerciales Opcion, S.A. de C.V	Industrial real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0						
Parques Logistico del Centro, S. de R.L. de C.V.	Industrial real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0						
Hines CKD I Co-Invest, S. de R.L. de C.V.	Industrial real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	81.0	81.0						
Centro de Acopio Tepotzotlan, S.A. de C.V.	Industrial retail real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0						
Monterrey San Jeronimo, S. de R.L. de C.V.	Office real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0						
Corporacion Industrial Juarez, S. de R.L. de C.V.	Industrial retail real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0						

#### **10. INVOLVEMENT WITH SUBSIDIARIES AND ASSOCIATES (continued)**

December 31, 2016							
Entity	Nature and purpose of entity	Interest held	Relationship	Principal place of business	Country of incorporation / registration	Ownership interest %	Voting rights %
Operadora de Centros Comerciales Opcion, S.A. de C.V	Industrial real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0
Parques Logistico del Centro, S. de R.L. de C.V.	Industrial real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0
Monterrey San Jeronimo, S. de R.L. de C.V.	Office real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0
Corporacion Industrial Juarez, S. de R.L. de C.V	Industrial real estate	Shareholder loan	Subsidiary	Mexico	Mexico	80.0	80.0
Hines CKD I Co-Invest, S. de R.L. de C.V.	Industrial real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	81.0	81.0
Centro de Acopio Tepotzotlan, S.A. de C.V.	Industrial retail real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0
Corporacion Industrial Juarez, S. de R.L. de C.V.	Industrial retail real estate	Limited partnership interest	Subsidiary	Mexico	Mexico	80.0	80.0

#### 11. TAXES

By order of the British Columbia Supreme Court, and affirmed on appeal by the British Columbia Court of Appeal, the investment pools managed by BCI have been declared to be immune from the application of the *Excise Tax Act*. Those same pools have been declared to be bound to certain reciprocal tax treaties between Canada and British Columbia which may require them to pay amounts in lieu of GST and which may entitle them to obtain full refunds of any amounts paid.

#### **12. COMMITMENTS AND CONTINGENCIES**

The Fund has entered into commitments related to the funding of investments. These commitments are generally payable on demand based on the funding needs of the investment subject to the terms and conditions of each agreement. As at December 31, 2017 the total unfunded commitments totalled \$323.6 million (2016 - \$222.1 million).

Certain investments of the Fund may, in the normal course of business activities, be involved in disputes with third parties. The Fund was not involved in any material disputes as at December 31, 2017.

## BCi

#### BRITISH COLUMBIA INVESTMENT MANAGEMENT CORPORATION

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